



Cairns - a continuing FIFO success story

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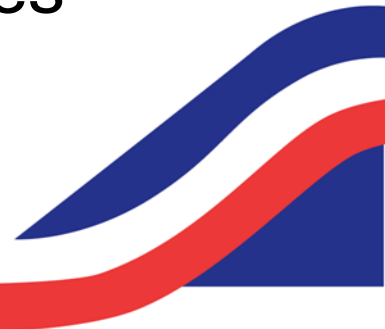
Aviation Sector in Cairns

- Annual passengers movements in excess of 3 million in 2011
- 2008 - 3.87 million pax
- Servicing 8 international destinations direct
- Servicing 15 domestic destinations direct
- 15 airlines operating in or out of Cairns
- Business route BNE 1.2M, SYD 900K; MEL 500K
- \$200M redevelopment completed October 2010
- Cairns is consistently among the top 6-7 business Australian airports in terms of passenger numbers.
- Coolangatta and Cairns are the only two non-capital city airports to operate international flights.



Mining Sector to Aviation in Cairns

- Remoteness of Cairns akin to Pilbara region of WA
- Cairns Airport capability akin to a capital city
- Skytrans, Qantas, Airlines PNG and Alliance already servicing FIFO charters from Cairns
- RPT network already established throughout Cape and Central Qld as well as PNG
- Aviation training and maintenance facilities already established in Cairns



Mining demand

Estimated seats per week - mining related (2010 data)

• OVERSEAS (PNG & INDONESIA)	1200
• FAR NORTH QUEENSLAND	900
• NORTHERN TERRITORY	900
• NORTHWEST & CENTRAL QLD	1000
• TOTAL	4000

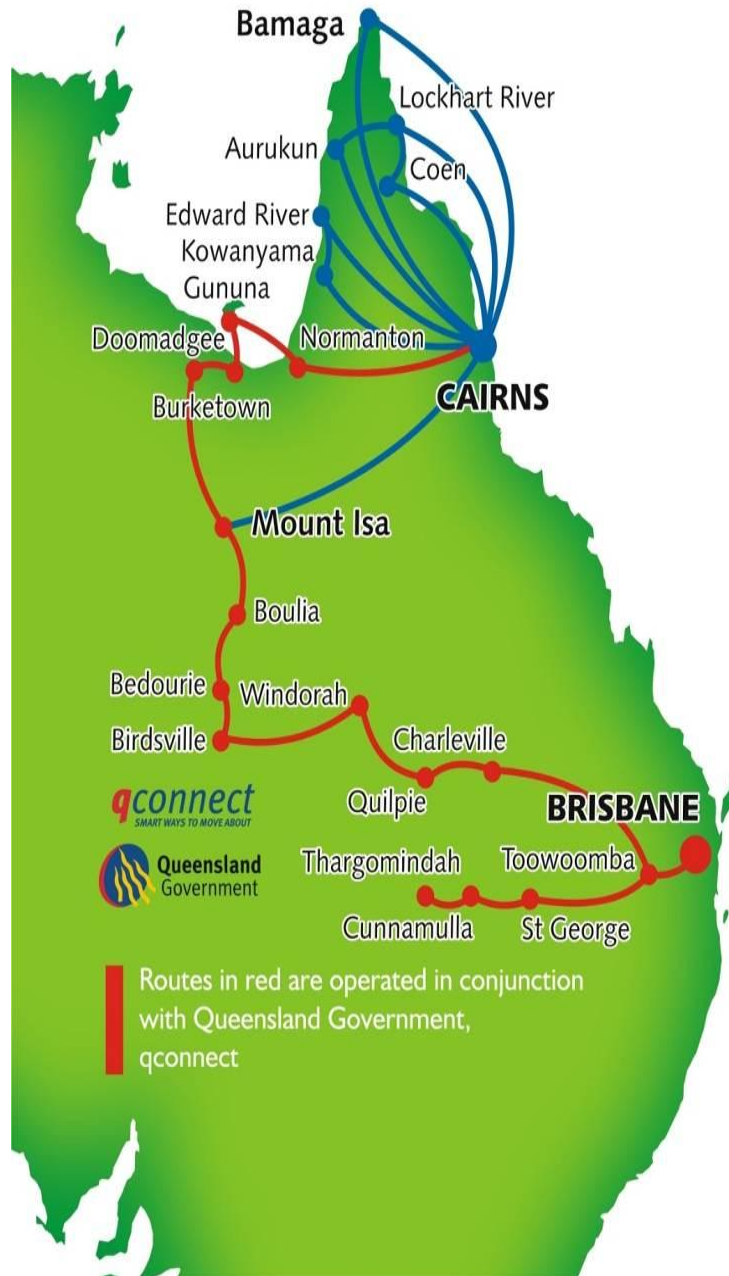
Represents 6-7% of total passenger movements through Cairns Airport



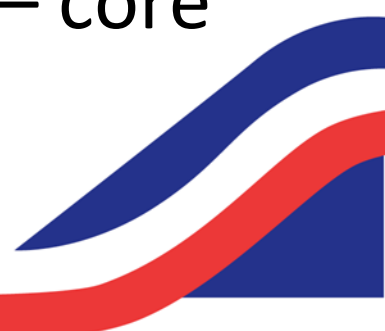
Skytrans Role to FIFO

- Skytrans:
 - 13 x Dash 8
 - 3-4 additional aircraft in next 12 months
 - 230+ staff
 - New Hangar at GA being built now
 - 25% growth annually
- Capacity to provide charter and regular passenger transport to additional ports throughout regional Qld
 - Already servicing 23 ports throughout Qld





Why Skytrans?

- Fleet of aircraft suitable to regional infrastructure and climate
 - Domestic and International experience
 - Flexible organisation
 - Corporate citizenship for the broader community
 - Well established FIFO service provider – core business (>50%)
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- A decorative graphic in the bottom right corner consisting of two overlapping curved lines, one blue and one red, mirroring the Skytrans logo.

FIFO Terminal

- **Competition:**

- GC Regional Council Consortium for Qld first purpose built FIFO terminal
- SC Regional Council FIFO initiatives
- WA Regional Terminal \$120M

- **Cairns**

- \$200M state of the art Cairns Airport domestic terminal has capacity for all future needs.
- We are ahead of the game and ready to fill aircraft!!



Thankyou

